



There's a better future in store

WEALD GRANARY LTD

Weald Granary

Newsletter: July 2009

PHASE 7 NOW OPEN

Over 100 people attended the unveiling of the new development on the 26th of June. It was opened by Richard Beldam, Chairman of Openfield.



These three new overhead hoppers can load a lorry in 5 minutes! Coupled with the new second weighbridge this should significantly reduce turn around times and further help speed up collections and deliveries. The new 6,250t bin is hiding in the background.



The new office and lab facilities, above, look particularly impressive and will ensure we can deliver continued improvements in service to our members and customers from an ever increasing size of store.

CAMGRAIN...

.. also opened a new 100,000t facility.



VARIETIES FOR 2010 HARVEST

Pooling large amounts of the most marketable varieties is the most effective way of gaining advantages from co-operative storage. This is the most likely way to gain a premium over what we would expect from our individual loads. It also allows us to deliver out the large, regular volumes of consistent quality grain that consumers are now demanding. Another bonus for us as farmers is that intake to the store is far quicker and more efficient when dealing with the widely grown varieties. With this in mind the following should give the biggest return on our investment in our store:

HARD WHEAT:

Group 1 Solstice, Hereward, Gallant

Group 2 Cordiale

Solstice and Cordiale make up the bulk of our wheat intake. Einstein has also featured strongly but seems to be on the wane now.

SOFT WHEAT:

Group 3 Claire, Scout

Group 4 Viscount, Alchemy

The problems finding a good on farm Claire replacement and the consequent lack of group 3s being planted, coupled with the demand for soft wheat in our area, means the two group 4s listed could well be making a premium over feed.

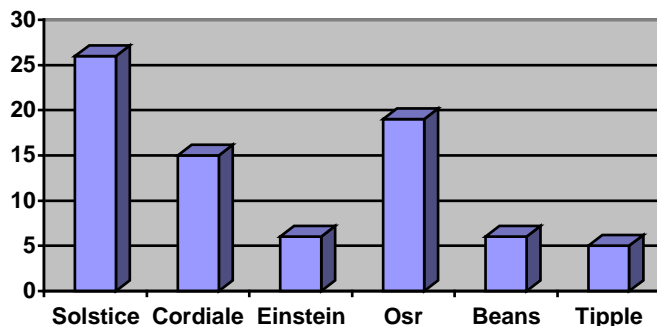
OSR: Not normally variety specific of course but there will be a HOLL silo.

Spring Barley Tipple, Quench

Beans Fuego, Wizard

Other varieties will be pooled together according to tonnages delivered but their scope for a premium will be less. **Please do phone or email to discuss any variety queries you may have.**

The chart below shows the % of the total tonnage committed to the store this harvest for the major individual varieties and crops. No others take over 5%.



INTEREST RATE CHANGE FOR ADVANCES

You may have noticed a few rumblings in the banking industry lately and this will alter the interest rates we will charge on any supplementary advances this year. The rate above base will be a minimum of 3%, to be confirmed at the time of the agreement.